

## List of Delegates 团员资料

NINGBO DELEGATES 宁波团员			
	Delegate 参与代表	Company Profile 企业简介	Investment / Partnership Interests 投资/合作意向
1.	<b>Hua Xiang Group</b> <b>华翔集团</b>  <b>Mr DU Kunyong,</b> <b>Deputy General Manager</b> <b>杜坤勇 副总经理</b>	<p>Hua Xiang Group, a conglomerate from China, is one of the 18 conglomerates that Ningbo city government focuses on fostering, China's top 500 private enterprises, the world's top 500 automotive components companies and the exemplary enterprises regarding the implementation of "Going Global" strategy in Zhejiang province. As of the end of 2012, the total assets of the group has reached RMB 10.26 billion. Besides, the group has 9 majority-owned subsidiaries and 30-odd joint-stock companies, located in Zhejiang province, Jiangxi province, Shanghai city, Beijing city, Liaoning province and Jilin province. Two of them are listed in the main board of Hong Kong stock exchange and Shenzhen Stock Exchange respectively. The main products of the group are, SUVs, specialised equipment (vehicle), auto parts, electronic products, aquatic food, medium-to- large-sized precision moulds and so forth. The sales volume of the group has increased from 10.636 billion in 2013 to 12.5 billion in 2014, while pre-tax profits jumped from 1617 million in 2013 to 2175 million in 2014.</p> <p>华翔集团是国家大型企业，宁波市重点培育的十八家大企业大集团之一，中国民营企业 500 强，世界汽配行业 500 强，浙江省实施“走出去”战略示范企业。截至 2012 年底，集团总资产 102 亿元。下辖控股子公司九家，参股企业三十余家，分布于浙江、江西、上海、北京、辽宁、吉林等地，其中二家公司分别在深圳交易所和香港交易所主板上市。主要产品有多功能汽车、特种装备(车辆)、汽车零部件、电子产品、水产食品及大、中型精密模具等。2013 年销售额 106.36 亿，创利税 16.17 亿改为 2014 年销售额 125 亿，创利税 21.75 亿。</p>	

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2.	<b>Mos Group Corporation Limited</b> 摩士集团股份有限公司  <b>Mr WANG Hong, General Manager</b> 汪虹 总经理	<p>MOS Group Corporation Limited is a specialist in mechanical bearing manufacture field. It's a Chinese state high tech company, top 10 of biggest bearing manufacturers in China. MOS has 10 subsidiaries around Chinese mainland, such as Ningbo, Dalian and Shanghai.</p> <p>摩士集团股份有限公司是一家以制造精密轴承为主业的民营股份制高新技术企业，中国轴承行业销售收入十强企业之一。公司总部位于“书藏古今，港通天下”的中国宁波，产业基地分布在宁波、大连、吉林公主岭等地。</p>	<p>Licensing / acquisition of precision bearings technologies for automotive or JV opportunities in this field</p> <p>汽车用高精度轴承技术引进/合作项目</p>
3.	<b>Ningbo Joyson Electronic Corp</b> 宁波均胜电子股份有限公司  <b>Ms WU Mei, General Manager</b> 吴枚 总经理	<p>Ningbo Joyson Electronic Corp. ("Joyson Electronics") is a leading global automotive supplier based in Ningbo, China. It was listed on the Shanghai Stock Exchange in December 2011, with the stock code 600699.</p> <p>Joyson Electronics is currently focused on its two bases in China and Germany, apportioning all its global resources. Our products include driver control systems, climate control systems, sensor systems, electronic control units, automated production lines, air intake systems, vehicle air management systems, windscreen washer systems, rearview mirror systems, etc.</p> <p>是上海证券交易所首家具备国际品牌的跨国汽车电子公司（600699.SH），主要致力于智能驾驶控制系统、新能源汽车动力管理系统、工业自动化及机器人、高端汽车功能件总成等的研发与制造。</p>	
4.	<b>宁波康纳特电器有限公司</b> <b>Ningbo Konate Electric Appliance Co., Ltd</b>  <b>Mr YE Songquan, General Manager</b> 叶松权 总经理	<p>Ningbo Konate Electric Appliance Co., Ltd is located in CIXI, Ningbo. It's a specialist in manufacture of vacuums, portable air pumps and washing devices for automobiles.</p> <p>公司位于宁波慈溪，专业生产汽车用吸尘器、便携式充气泵和自动洗车器等产品。</p>	<p>Licensing / acquisition of air pump and cleaning equipment (vacuum cleaner) for automotive technology</p> <p>车用充气泵或清洁设备技术引进/</p>

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5.	<p><b>Ningbo Shenglong Group Co., Ltd</b> 宁波圣龙（集团）有限公司</p> <p><b>Mr ZHANG Wenchang, President</b> 张文昌 总裁</p>	<p>Ningbo Shenglong Group Co., Ltd. is a national high-tech group company founded in 1996 with about 2000 employees and has been appraised as an AAA credit rate company collecting of labour, trade, investment over the years. Two companies are the National High-tech Enterprises.</p> <p>After more than ten years, we set up two big business platforms of a manufacturing and financial investment. In the manufacturing industry development, the group company covers automotive spare-part manufacturing , the environment-friendly and energy-saving geothermal central air-conditioning units and shipping tools.</p> <p>宁波圣龙（集团）有限公司，成立于 1996 年，现有员工近两千人，是一家集工业、贸易、投资于一体的国家火炬计划重点高新技术企业资信 AAA 级企业，集团旗下有三家子公司为国家级高新技术企业。</p> <p>集团公司经过十多年的奋斗，搭建起了制造业和金融投资业两大经营平台，在制造业发展上，集团涵盖了汽车零部件、地源热泵空调、船舶配件这三大制造产业。汽车零部件是集团支柱产业，其发动机机油泵产量居全球第二位。</p>	
6.	<p><b>Ningbo Shuaitelong Group Co., Ltd.</b> 宁波帅特龙集团有限公司</p> <p><b>Mr WANG Minjun, Vice General Manager</b> 王民军 副总经理</p>	<p>Ningbo Shuaitelong Group Co., Ltd founded in 1994. The major is including Electronic Controllers, ashtray components and other inner decorative pieces used in automobiles. The main customers are German Audi, Shanghai VW, FAW VW, Shanghai GM, Guangzhou Honda etc. In 2014, the turnover is RMB 1,600,000,000.</p> <p>宁波帅特龙集团有限公司成立于 1994 年 10 月 11 日，是一家集设计、研发、制造、销售的汽车零部件企业。公司本着以“产品做精、做专，企业做强、做大”的经营理念，经过 20 多年的发展，成为德国奥迪、一汽大众、上海大众、上海通用、广州本田、天津丰田、北京现代、一汽轿车、上海汽车、长城汽车、奇瑞汽车、江淮汽车等汽车制造公司的战略供应商。公司主导产品有电子排档控制器总成、烟灰盒总成、外门手柄总成、内门手柄总成、顶棚拉手总成、饮料杯架总成、储物盒总成、遮阳帘总成等系列产品。被客户评为“优秀供应商”、“A 级供应商”、“优秀质量奖”等。目前总资产为 5 亿元，厂房面积 5 万平方米，现有员工 1000 余名。</p>	<p>Top-tier supplier / manufacturer of interior parts for automotive, including: glove compartment, cup holder, ashtray, central control system, decorations for A/B/C-pillars, rear door decorations etc.</p> <p>一级汽车内部组件的一级供应商 / 批量生产商，产品包括：手套箱，杯架 / 烟灰缸，中心控制台，A/B/C 柱的装饰，行李盖合装饰。</p>
7.	<p><b>Zhejiang Antong Auto Parts company Ltd.</b> 浙江安统汽车零部件有限公司</p> <p><b>Mr LI Yiping, General Manager</b> 李仪平 总经理</p>	<p>Zhejiang Antong Auto Parts company Ltd.founded in 2000 and located in SANQISHI town, Yuyao, Ningbo. The company focuses on the products such as brake cylinders, clutch pumps and other components.</p> <p>公司成立于 2000 年，位于宁波余姚三七市镇，主要产品为各类汽车用制动缸、离合器总泵以及其他零部件。2014 年销售额为：RMB89,000,000.</p>	<p>Break pump technology for automotive 汽车制动泵技术</p>

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8.	<p><b>Zhejiang Tongshang Financial Leasing Co., Ltd.</b> 浙江通商融资租赁有限公司</p> <p><b>Mr ZHANG Hui, General Manager</b> 章翠 总经理</p>	<p>Zhejiang Tongsang Financial Leasing Co., Ltd., established in August 2012, located in Ningbo, Zhejiang Province, with registered capital of \$ 50 million, co-sponsored by the Insigma, Soft Bank China Venture Capital (SBCVC) etc., is the largest joint venture in Zhejiang Province Financial leasing companies.</p> <p>浙江通商融资租赁有限公司成立于 2012 年，公司总部位于浙江省宁波市，注册资本金 5000 万美元。通商融资租赁由软银中国、无锡新投、浙大网新等国内外优秀企业发起成立。他们战略眼光长远，主业基础扎实，社会资源丰富，依托股东优势和地理优势，我们立足长三角，开展融资租赁及衍生金融服务，为大中型企业、上市公司和品质优良、成长潜力高于行业平均水平、现金流安全、成长度稳定的中小型企业提供多样化一站式的现金流及资产管理解决方案。</p>	<p>Acquisition of Machineries for construction works (e.g. excavating machinery, crane)</p> <p>建造房子所要用的机械工程机械设备</p> <p>Acquisition of automated manufacturing technologies</p> <p>应用于制造业，自动化机器</p>

NINGBO OFFICIAL 宁波随行官员	
1.	<p><b>Ningbo Municipal Commission of Commerce</b> 宁波市商务委员会</p> <p><b>Mr PAN Yingming, Section Chief</b> 潘英明 处长</p>

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QINGDAO DELEGATES 青岛团员			
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1.	<p><b>Qingdao HSJ Environmental Protection Technology Co., Ltd.</b> 青岛华世洁环保科技有限公司</p> <p><b>Mr ZHI Lipeng, Chairman</b> 鄧立鵬 董事长</p>	<p>Qingdao HSJ Environmental Protection Technology Co., Ltd. is the domestic pioneer environmental protection solver engaged in the field of industrial VOCs. Founded in 2004 with registered capital of RMB 12 million and pumped a further capital injection of RMB 16.52 million, it has become an environmental protection company with the most technical strength integrating core material preparation, project design and manufacturing, and installation and commissioning services. It can provide you with safe, reliable and low operating cost project design which meets environmental standards, to achieve a one-time investment rationalization. In addition, it is equipped with an independent R&amp;D laboratory covering an area of 2,500 m<sup>2</sup>, a professional team with nearly 200 people specialized in the R&amp;D, design, manufacture and construction, more than 40 issued patents and over 300 cases of industrial VOCs treatment projects.</p> <p>We adhere to the faith of “Pay equal attention to innovation and quality, achieve both environmental protection and benefit”, continuously make exploration and innovation, to provide products and services of superior quality, try to solve the environmental problems and help to achieve benefit appreciation from the view of the customers.</p> <p>青岛华世洁环保科技有限公司是国内最早进入工业废气治理领域的环保问题解决者。04年注册1200万成立，后追加注资1652万，至今已成为全国最具技术实力，集核心材料制备，项目设计制造，安装调试服务于一体的环保项目公司。可为您提供环保达标、安全可靠、低运行费用的专案设计，实现一次性投资合理。拥有面积2500m<sup>2</sup>的独立研发实验室，近200人的研发、设计、制作、施工专业队伍，40余项已授权专利，300多个工业有机废气治理工程案例。</p> <p>我们秉信“创新与品质并重，环保与效益同行”，持续不断的探索与革新，向客户提供卓越品质的产品与服务，永远站在客户角度，解决客户环保问题，帮助客户实现效益增值。</p>	<p>Licensing / acquisition of technologies related to industrial air pollution treatment. Also interested in acquiring companies in Greentech industries.</p> <p>工业废气治理技术引进；考察市场，是否有合适的环保公司进行收购</p>

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2.	<p><b>Qingdao Qiji Opto-electronics Co., Ltd.</b> 青岛骐骥光电科技有限公司</p> <p><b>WANG Xiao, General Manager</b> 王晓 总经理</p>	<p>The company specialises in the production, design, manufacturing and sales of light guide plates, diffuser plates, optical membranes and lighting products. The company has the most advanced all-in-one production facilities from Taiwan, with annual production capability up to 900 million pcs and sales revenue up to RMB500 million.</p> <p>The company has also invested heavily in developing the whole package of optical design software for complete freedom in product design. The company's products are widely used in LED TV, monitors, notebooks, navigators, display panels, LED BLU, light-boxes etc and cover the whole North East of China. Current clients include Hisense, Haier, Skyworth, Tongfang, Changhong, TCL, GoerTek etc.</p> <p>The company has passed ISO90001, ISO14001, OHSAS18001 and QC080000 certification tests.</p> <p>成立于 2009 年 12 月，正式投产于 2010 年 4 月，专注于研究、开发、设计、制作、生产和销售导光板、扩散板、光学膜片和光学照明产品。公司拥有台湾最先进的裁切/抛光/成型一体机生产项目，年产能 900 万 pcs，年销售额预计可达到 5 亿元人民币。</p> <p>在技术研发方面，公司投入了大量的资金和人力，自助开发了一整套光学设计软件，彻底摆脱了国内企业光学设计软件依靠国外进口的局限性，完全具备了自主网点设计的能力。公司产品主要应用于液晶电视、液晶显示器、笔记本电脑、导航、显示牌、LED BLU、灯箱等产品，目前，销售服务以青岛辐射整个华北地区、东北地区，并以此为依托面向全国市场，正在合作的客户有海信、海尔、创维、同方、长虹、TCL、歌尔、海帝等国内外知名企业。</p> <p>我们是一个正直有梦想的团队，我们不断追求“做最好的产品，提供最优质的服务”的客户宗旨，始终如一的坚持“精致、严谨、高效、创造”的经营理念，为了以更好的产品服务于客户，我们已通过了 ISO90001 质量管理体系认证，ISO14001 环境管理体系认证、OHSAS18001 认证、QC080000 认证，骐骥光电愿与广大客户携手开拓、共创未来！</p>	<p>Looking for technological partnership / market expansion in Germany and Sweden. Also interested in acquiring laser dotting machines</p> <p>望做市场开拓、技术合作，学习德国瑞典同行业先进技术。考虑购买激光打点设备</p>

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3.	<p><b>Qingdao Rongyi New Building Materials Co., Ltd.</b> 青岛荣一新型建材有限公司</p> <p><b>Mr Sun Shaorong, General Manager</b> 孙绍荣 总经理</p>	<p>The company was established in March 2002 with registered capital of RMB50.6million. Key products include: reinforced concrete pipes, pre-stressed concrete cylinder pipes, pre-made square pipe culverts etc. It has a manufacturing base of 268 hectares, 280+ employees and 52 technicians.</p> <p>The company has more than 15 years of experience in concrete pipelines manufacturing with strong capabilities in technology. It has 12 sets of manufacturing lines for producing a total of 150km of pipelines with diameters between DN200-DN2400. 90% of the products were sold domestically.</p> <p>In 2015, the company began to shift its focus to develop local industry parks for automotive and auto-parts industries in Qingdao.</p> <p>青岛荣一新型建材有限公司位于青岛莱西市经济开发区 204 国道 110 公里处，成立于 2002 年 3 月 12 日，注册资金 5060 万元，主导产品为：钢筋混凝土排水管、预应力钢筒混凝土管、预制方管涵等。公司占地 268 亩，员工 280 余人，技术人员 52 人。</p> <p>公司管理层、技术和中坚生产人员有着平均长达 15 年以上的混凝土输水管生产经验，技术资料完备，生产力量雄厚，公司拥有水泥制品专业总工 2 人，各类技术人员 16 人，具备十二套混凝土输水管生产流水线，可生产直径 DN200-DN2400 的各种引水、排水管材，年生产各种管材 150 公里。公司 90% 的水泥管材产品进入青岛市五市七区，并于近几年开拓了潍坊、威海、烟台等周边市区的市场，在半岛地区的排水行业有着良好的声誉。</p> <p>2015 年，我公司在中国进入新常态的大环境下，为提高自有土地集约化利用，同时为配合青岛汽车、汽配这个支柱产业，将发展重点转移到产业地产开发行业，斥资 3 个亿助推青岛汽车产业，打造青岛汽配产业园—荣一示范区项目。该项目是青岛汽配产业园中的首期项目，位于莱西市经济开发区 204 国道以西、济南路以北、温州路以东、金山路以南，一期开发 268 亩青岛汽配产业园—荣一示范区，总建筑面积 164798 平方米，整体划分为 ABCD 四个区，ABC 区为企业聚集区，D 区为经营性配套及生活配套区，可入驻企业 40 余家。后续二期政府规划了 2500 亩地块作为起步区；三期当地政府也已经做了 10 平方公里的总规划。</p>	<p>To better understand the overseas auto-parts industry and industry incubators; looking for cooperation in auto parts industry parks in Europe</p> <p>考察借鉴国外汽车配件产业园区建设、创业孵化基地建设，寻求汽车配件产业园合作。</p>

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4.	<p><b>Qingdao Zhicheng Excellent Technology Equipment Co., Ltd.</b> 青岛至诚卓越科技设备有限公司</p> <p><b>YUAN Hongbing, General Manager</b> 苑红兵 总经理</p>	<p>Qingdao Zhicheng Excellence Technology Equipment Co. Ltd., founded in 1999, is a merchant engaging in the provision of accessories to and integration of equipment related to physical chemistry laboratory of metals. As an ordinary tax payer, the company is an authorized importer and exporter. Besides, it's a joint stock company with independent legal personality of all levels.</p> <p>We also engage in the technology diffusion and sales of instruments, including the non-destructive testing (NDT) equipment (radiographic/ultrasound/magnetic particle/dye penetrant/eddy-current testing equipment), physics laboratory equipment (various universal materials testing machines/impact testing machines/Brinell, Rockwell, Vickers and Leeb hardness testers and microhardness testers/ metallographic microscopes and sample preparation equipment), chemical analysis equipment (portable direct reading spectrometers for lab use/ infrared carbon and sulphur analysers/ oxygen, nitrogen &amp; hydrogen analysers/ X-ray fluorescent (XRF) analysers), large-scale precision measuring instruments (callipers/meters/projectors/rough meters/cylindricity measuring instruments/ coordinate measuring machines), dedicated gauges (air gauges, electronic micrometres, automatic testing machines for mechanical components, various kinds of standard screw pitch gauges, ring gauges, Go-No gauges and smooth limit gauges).</p> <p>Since our establishment, we have always been introducing and providing internationally cutting-edge testing technology and relevant instruments and equipment to all walks of life in Shandong province. Through our specially trained salespersons and technicians, we offer pre-sale and after-sale services ranging from technical services, technical advice, live demonstration using instruments, installation, fine-tuning to maintenance. With over ten years of experience, we have strong technical capabilities, wide customer base, years of expertise and several thousand clients in Shandong province. We look forward to providing excellent products and first-rate professional services for you.</p> <p>Our main products: spectrometers, portable spectrometers, direct reading spectrometers, Oxford spectrometers, hand-held spectrometers and X-ray fluorescent (XRF) analysers.</p> <p>青岛至诚卓越科技设备有限公司是一家金属材料理化试验室设备集成配套贸易商，成立于1999年。公司有进出口权，具有一般纳税人资格，并拥有各级独立法人资格的股份制企业。</p> <p>我们还从事无损检测器材（射线/超声/磁粉/着色渗透/涡流探伤器材）、物理实验设备（各类万能材料试验机/冲击试验机/布洛维、显微、里氏硬度机/金相显微镜及制样设备）、化学分析设备（便携及实验室用直读光谱仪/红外碳硫仪/氧、氮、氢分析仪/X-荧光分析仪）、大型精密计量仪器（卡尺/表/投影仪/粗糙度仪/圆柱度仪/三坐标测量机）、专用检具（气动量仪、电子测微仪、机械零部件自动测量机器，各种标准螺纹规、环规、通止规和光滑极限量规）等技术推广及仪器销售。</p> <p>公司成立以来一直向省内各行各业介绍和提供国际先进的检测技术及有关仪器设备，经过专业培训的销售人员和技术人员，为用户提供技术服务、技术咨询、仪器现场演示、安装、调试和维修等售前、售后服务工作。公司经营十年来，拥有雄厚的技术力量，广泛的客户基础和多年的专业经验，在山东省内拥有数千家客户，愿我们为您提供卓越的产品和一流的专业服务。</p> <p>公司主要产品：光谱仪，便携式光谱仪，直读光谱仪，牛津光谱仪，手持式光谱仪，X荧光测硫仪</p>	<ol style="list-style-type: none"> <li>1. Technical cooperation/import of laboratories for industrial oils.  实验室-工业油品，技术合作/洽谈</li> <li>2. Trade cooperation for scientific instruments, recruit sales agent in Germany.  海外销售渠道合作-贸易、科学仪器领域</li> </ol>



## List of Delegates 团员资料

QINGDAO DELEGATES 青岛团员			
	Delegate 参与代表	Company Profile 企业简介	Investment / Partnership Interests 投资/合作意向
	Delegate 参与代表	Company Profile 企业简介	Investment / Partnership Interests 投资/合作意向
5.	<p><b>Haier Europe trading S.r.l Italy branch</b> 海尔欧洲贸易公司意大利分公司</p> <p><b>Mr. LIU Ruchun,</b> <b>Deputy General Manager</b> 刘汝春 副总经理</p>	<p>Since its establishment in 1984, Haier Group has expanded its business from the single production of refrigerators to areas such as household appliance, communication, IT digital products, home furnishing, logistics, finance, real estate and bio-pharmaceutical, becoming a world leading life solution provider. In 2014, Haier achieved a global turnover of 200.7 billion yuan, a total profit of 15 billion yuan. Its profit growth was 3 times the number of income, and the online trade volume reached 54.8 billion yuan, a year-on-year growth of 2391%. According to the statistics of Euromonitor, an authoritative consumer market survey organ, Haier brand accounted for 10.2% of the global retail volume, becoming the top large household appliance brand in the world for the 6th consecutive year.</p> <p>Committed to building a local brand popular among global consumers, Haier has long been practicing an overseas market strategy of localized research and development, production and marketing, and great results have been achieved. Up to now, Haier has 5 research and development centers, 21 industrial parks, 66 trading companies and users across 100 countries and regions.</p> <p>Innovation is the gene of Haier's enterprise culture, which is reflected in the platformization of enterprises and the innovation of management mode. Now, Haier is transforming from product manufacturer to a platform where makers are made. A great number of makers and microenterprises gather on the two platforms of Qingdao Haier and Haier Electronics, where they innovate and grow with Haier's ecosystem resources and gain many user resources. By 2014, the number of Haier's registered users has reached 36.85 million.</p> <p>With Qingdao Haier as the main part, the smart family platform is committed to promoting the transformation from hardware to solution, building parallel interactive platforms and ecosystems through smart family U+ life platform and connected factories, providing beautiful life solutions in the Internet age and realizing the end-to-end best customer interaction, transaction and delivery experience. With Haier Electronics as the main part, the value interaction platform is committed to transforming from production to service, building virtual-physical user value interaction platform, transforming the traditional logistics to the creation of user interaction value while providing them with service as the Internet of Things and logistics service, and building open platforms led by user experience in the Internet age.</p> <p>海尔集团创立于 1984 年，从开始单一生产冰箱起步，拓展到家电、通讯、IT 数码产品、家居、物流、金融、房地产、生物制药等领域，成为全球领先的美好生活解决方案提供商。2014 年，海尔全球营业额 2007 亿元，利润总额 150 亿元，利润增长 3 倍于收入增长，线上交易额 548 亿元，同比增长 2391%。据消费市场权威 调查机构欧睿国际（Euromonitor）的数据，2014 年海尔品牌全球零售量份额为 10.2%，连续六年蝉联全球大型家电第一品牌。</p> <p>海尔致力于成为全球消费者喜爱的本土品牌，多年来一直践行本土化研发、制造和营销的海外市场战略并取得了很好的成绩。目前，海尔在全球有 5 大研发中心、21 个工业园、66 个贸易公司，用户遍布全球 100 多个国家和地区。</p> <p>创新是海尔的企业文化基因。海尔的创新力体现在平台化企业搭建和管理模式创新上。目前海尔正从制造产品转型为制造创客的平台，青岛海尔（股票代码 SH:600690）和海尔电器（股票代码 HK:01169）两大平台上聚合了海量创客及创业小微，他们在开放的平台上利用海尔的生态圈资源实现创新成长，聚集了大量的用户资源。2014 年海尔注册用户已经达到 3685 万。</p> <p>以 青岛海尔为主体智能家庭平台，致力于推动从产品硬件到解决方案的转型，通过智慧家庭 U+生活平台、互联工厂构建并交互平台和生态圈，提供互联网时代美好 生活解决方案，最终实现用户的全流程最佳交互、交易和交付体验。以海尔电器为主体的价值交互平台，致力于实现从制造向服务的转型，打造虚实融合的用户价值 交互平台，以物联网和物流服务为核心，把传统的物流配送环节转变为在给用户提供服务的过程中创造用户交互的价值，构建互联网时代用户体验引领的开放性平 台。</p>	<p>Looking for B2B partners for Consumer electronics.</p> <p>家电等消费电子类 B2B 业务合作机会</p>

## List of Delegates 团员资料

QINGDAO DELEGATES 青岛团员			
	Delegate 参与代表	Company Profile 企业简介	Investment / Partnership Interests 投资/合作意向
6.	<p><b>Hisense Italia Srl</b> 海信意大利公司</p> <p><b>Mr. Yi Xiaobing, General Manager</b> 易小兵 总经理</p> <p><b>(Milan only)</b></p>	<p>Founded in 1969, Hisense has grown into a global electronic and information conglomerate.</p> <p>Hisense adheres to the development strategy of "sound technological foundation and robust operation." Hisense has achieved sustained and healthy development based on optimizing the industrial structure as the foundation, technological innovation as the driving force, capital operation as the lever. In the 21st century, Hisense's R&amp;D team, which consists of a strong global R&amp;D talent and experienced international management, played a vital role in accelerating the expansion of Hisense and has formed several diverse sectors over the years. This include: multimedia, home appliances, communications, intelligent information systems, modern real estate based on technological R&amp;D, digital multimedia, modern communications, smart system, and refrigeration. In 2011, Hisense sales revenue consists of 71.6 billion Yuan, ranking sixth among China's Top 100 electronic information enterprises.</p> <p>Hisense has two listed companies (Hisense Electric Co., Ltd. (600060) on the Shanghai Stock Exchange, and Hisense Kelon Electrical Holdings Company Ltd. (000921) on the Shenzhen and Hong Kong Stock Exchanges). Hisense also owns three famous trademarks (Hisense, Kelon and Ronshen). Hisense TVs, Hisense air conditioners, Hisense refrigerators, Hisense phones, Kelon air conditioners, and Ronshen refrigerators all have been selected as Chinese Famous Brands. Hisense TVs and air conditioners were selected as National Free-Inspection Products. Hisense TVs received the first national export exemption qualifications.</p> <p>As one of the first state-level innovative enterprises and home of China's state-level pilot research and development centers, Hisense has a national technological center, digital multimedia technology laboratory (a national key laboratory), and a postdoctoral research institute. The company is the technology industrialization base for the National 863 Program and a key software industry base for the National Torch Program. Hisense has R&amp;D centers in Qingdao, Shenzhen, Shunde, Beijing, the United States, and Europe. The scientific and highly efficient technology innovation system ensures that Hisense's technological innovation is always at the forefront comparing to our domestic counterparts.</p> <p>Around the world, Hisense has production bases in South Africa, Algeria, Egypt, and sales offices in USA, Europe, Australia, Middle East, and Southeastern Asia. Hisense products are exported to over 130 countries and regions around the world.</p> <p>海信集团成立于 1969 年。</p> <p>海信坚持“技术立企、稳健经营”的发展战略，以优化产业结构为基础、技术创新为动力、资本运营为杠杆，持续健康发展。进入 21 世纪，海信以强大的全球研发人才组成的研发团队为后盾，以优秀的国际化经营管理团队为支撑，加快了产业扩张的速度，已形成了以数字多媒体技术、现代通信技术、智能信息系统技术、制冷技术为支撑，涵盖多媒体、家电、通信、智能信息系统和现代地产的产业格局。2014 年海信实现销售收入 980 亿元。</p> <p>海信拥有海信电器(600060)和海信科龙电器(000921)两家在沪、深、港三地的上市公司，同时成为国内唯一一家持有海信(Hisense)、科龙(Kelon)和容声(Ronshen)三个中国著名商标的企业集团。海信电视、海信空调、海信冰箱、海信手机、科龙空调、容声冰箱全部当选中国名牌，海信电视、海信空调、海信冰箱全部被评为国家免检产品，海信电视首批获得国家出口免检资格。</p> <p>海信是国家首批创新型企业，国家创新体系企业研发中心试点单位，中宣部、国务院国资委推举的全国十大国企典型，全国唯一一家两获“全国质量奖”的企业，拥有国家级企业技术中心、国家级博士后科研工作站、国家 863 成果产业化基地、国家火炬计划软件产业基地、数字多媒体技术国家重点实验室。海信在青岛、深圳、顺德、美国、欧洲等地建有研发中心，初步确立全球研发体系。科学高效的技术创新体系，使海信的技术创新工作始终走在国内同行的前列。</p> <p>目前，海信在南非、埃及、阿尔及利亚等地拥有生产基地，在全球设有 20 余个海外分支机构，产品远销 130 多个国家和地区。</p>	<p>Looking for Europe partners/service providers in the area of services /logistics /Import &amp; export.</p> <p>寻找商务合作伙伴、物流、进出口等方面)</p> <p>Looking for sales agent/customers to build up B2B relationship.</p> <p>寻找商务客户 (建立 B2B 业务联系)</p>

## List of Delegates 团员资料

QINGDAO DELEGATES 青岛团员			
	Delegate 参与代表	Company Profile 企业简介	Investment / Partnership Interests 投资/合作意向
7.	<b>Qingdao Huatong Industry and Technology Investment Co Ltd</b> <b>青岛华通科工投资有限责任公司</b>  <b>Mr HUANG Hong, General Manager</b> <b>黄宏 总经理</b>	<p>青岛华通科工投资有限责任公司隶属于青岛华通国有资本运营(集团)有限责任公司,秉承发展先进制造业和高新技术产业的使命,遵循“精心做精品”的理念,以投资、管理、培育和发展装备制造企业为主业,通过整合所属企业及国内外资源,打造具有国际竞争力的高端装备制造跨国集团、推动所属企业上市,并针对该行业内具有产业整合影响力的企业及高成长性的明星业务开展产业投资。</p> <p>目前华通科工辖有 25 家企业,其中:全资企业 10 家,控股企业 2 家,参股企业 13 家。产品涉及铸造机械、铸钢件、电站阀门、汽车零部件、锅炉、轴承、汽轮机等七门类,服务于绿色铸造、机械基础件、环保除尘等行业。所属企业研发能力强,部分企业技术水平处于国际领先水平,部分企业处于国内先进水平,拥有山东省级技术中心 2 个,青岛市级技术中心 1 个。</p> <p>华通科工全面落实华通集团创新驱动发展战略,通过成立华通机电国际有限公司作为海外并购投资平台,在全球范围内寻找优势资源,开展海外并购,并向国内反向投资,“走出去、引进来”,现已成功收购了在全球铸造装备制造拥有重要影响力的德国昆格瓦格纳有限公司;通过在青岛创立绿色铸造国际孵化器、海纳重工孵化加速器等举措,充分发挥现有企业的土地资源和技术优势,提供集约式空间服务,营造创新创业的环境,加快推进“三创”发展战略落地。</p>	<p>Joint venture, partnership opportunities with manufacturers &amp; suppliers of foundry equipment、core making equipment、sand treatment equipment、casting process design and software for casting factories. Also open to M&amp;A opportunities</p> <p>熔炼浇注设备、制芯设备、砂处理设备、铸造工艺设计、铸造工厂软件等供应厂商的合资合作,并且寻找合适的收购、并购机会</p>
QINGDAO OFFICIALS 青岛随行官员			
1.	<b>Bureau of Commerce of Qingdao</b> <b>青岛市商务局</b>  <b>Mr CHUNYU Xianli, Vice Director-General</b> <b>淳于贤力 副局长</b>  <b>Ms CONG Chao, Staff Member of the European, African, Taiwan Hong Kong and Macao Affairs</b> <b>丛超 欧非与台港澳处科员</b>		

## List of Delegates 团员资料

HONG KONG DELEGATES (INVESTORS) 香港团员(投资者)			
	Delegate 参与代表	Company Profile 企业简介	Investment / Partnership Interests 投资/合作意向
1.	<p><b>China CTTIC Hong Kong Co., LTD</b> 中交通信（香港）有限公司</p> <p><b>Ms WANG Fulan, General Manager</b> 王福兰 总经理</p>	<p>As an institution under the Ministry of Communications, China Transportation &amp; Telecommunication Center is authorized to manage nationwide transportation and telecommunication, issues and to fulfill the daily routine of the Radio Leadership Team of the Ministry of Communications. The Radio Leadership Team Office is co-located within China Transportation &amp; Telecommunication Center who introduces enterprise-style management. To accommodate demands of the Inmarsat system, Beijing Marine Communication &amp; Navigation Company affiliated to it undertakes operation and development of services and technologies. Mr. Yang Hongyi, Director of China Transportation &amp; Telecommunication Center, Director of Radio Leadership Team Office of the Ministry of Communications and President of Beijing Marine Communication &amp; Navigation Company, is responsible for domestic and foreign operations.</p>	
2.	<p><b>China National Aviation Corporation (Group) Limited</b> 中国航空（集团）有限公司</p> <p><b>Mr Ji Hongquan, Vice President</b> 季洪全 副总裁</p>	<p>China National Aviation Corporation (Group) Limited ("CNAC"), incorporated in Hong Kong in 1995, is a wholly-owned subsidiary of China National Aviation Holding Company ("CNAH"). Formerly founded in 1929 known as China National Aviation Corporation, CNAC has long enjoyed an essential position within the Chinese civil aviation history. CNAC, with profound footprints in Hong Kong, Macau together with the business scopes over Mainland China by way of proactive leverage of its capital strengths, is regarded as the key investment management platform of aviation-highly-related business coupled with the main offshore financing platform aside from the core aviation business invested and managed by CNAH.</p> <p>CNAC is committed to developing mainstream business segments of airline catering, air cargo terminal, airline ground handling and ramp services as well as airport terminal. CNAC also invests in various fields such as aviation logistics, aircraft maintenance, aviation fuel, property investment and travel agency services. With over 60 entities of subsidiaries and associates, CNAC has established a robust business network over the Mainland China, Hong Kong and Macau. CNAC is currently focused on developing leasing business of aviation-related ground support equipment in the region.</p> <p>中国航空（集团）有限公司，简称（"中航有限"）于1995年在香港注册成立，是中国航空集团的全资子公司。中航有限的前身为中国航空公司，始建于1929年，在中国民航史上享有重要地位。而今，中航有限依托港澳、面向内地，积极运用资本运营手段，是中航集团航空主业之外的航空高相关产业投资管理平台和境外主要融资平台。</p> <p>中航有限着力建设航空食品、航空货站、地面服务、机场等业务板块，同时涉足航空物流、飞机维修、航空油料、地产物业、旅游服务等多个领域，控股、参股内地及港澳企业六十余家，在内地及港澳地区形成业务网络。我们现着力于发展航空设备的租赁业务。</p>	<p>M&amp;A, Investment and Joint Venture opportunities in aviation related industries.</p> <p>Interested in catering services, airport ground handling services and air cargo services.</p>